



▶ **BARINGA PARTNERS APPOINTS PHIL LEONARD AS NEW PARTNER**

Strategic hire to grow company in water and energy networks sectors

London, 19 May 2009 – Baringa Partners, the leading specialist consultancy operating in the energy, utilities and financial services sectors, has appointed Phil Leonard as partner with responsibility for the company's energy networks and water practice.

Jim Hayward, Managing Partner within Energy and Utilities at Baringa Partners said: "Securing Phil's services is a definite coup for Baringa Partners, and we are delighted to bring his experience, knowledge and skills to our senior management team. Many of our clients are already familiar with his work and have expressed their support of our decision to bring him on board. Our work has often overlapped in the past, and his approach to delivering work of the highest quality to clients matches our own. We look forward to working together."

Phil's immediate focus will be on applying his domain-centric knowledge and experience to growing Baringa's consulting services to the transmission and distribution businesses of its energy clients and across all functions of water utilities. His long-term goal is to develop Baringa Partners as the company of choice for organisations in these sectors looking for business advisory and change delivery services.

Jim added: "Baringa Partners has been incredibly effective in delivering advisory and change delivery services within Energy and Utilities, and has built a



reputation-driven business which has become an industry leader. Nonetheless, we appreciated there was a gap in our offering in the energy networks and water sector, which we felt it was important to fill to meet the demands of our clients. One clear example is with regard to the smart metering and smart grid debates where we have been advising DECC and Ofgem. The move to smart is an important and current industry challenge where there is a real opportunity for us to support our clients in the energy networks and water industry to drive business value from this impending change.”

Phil said: “There is a strong culture at Baringa that places a great deal of emphasis on attracting, retaining and developing the best people. It makes it a valuable proposition for clients, and a very attractive place to work. I am delighted to be joining such a successful organisation, with a strong reputation for delivering results for clients. The work that I have done in the past complements the company’s own strengths and I look forward to working closely with one of the industry’s leading consultancies.”

Phil has more than 20 years’ experience in the energy and utilities sectors, both in operational and consultancy roles. He has worked with a number of the major utility companies in the UK, Europe and the Middle East and has played a significant part in building successful consulting organisations. Previously employers include Exxon, Accenture, and Hedra.

-ends-





About Baringa Partners LLP

Baringa Partners LLP (formerly known as The Structure Group in Europe) is a management consulting company with a focus on the energy, financial services and utilities industries in the UK and continental Europe. The company partners with blue chip companies when they are developing and delivering key elements of their business strategy. It works with organisations either to implement new or optimise existing business capabilities relating to their people, processes and technology. Baringa Partners' client base includes major blue chip companies such as EDF Energy, Centrica, NUON, E.ON, RWE, Lloyds Banking Group, Barclays, Barclays Capital and Thames Water.

Media Contacts:

Alastair Turner / Ellie Bacon

Aspectus PR

Email: Alastair@aspectuspr.co.uk / ellie@aspectuspr.co.uk

Twitter: twitter.com/ali_aspectus_pr / twitter.com/elliebacon

Tel: 020 7487 8443

